



CLASSIFIED ADVERTISING

Professional Opportunities

Classified Information

Regular Classified	1 Time	3 times or more*
Cost per word	\$2.75	\$2.55
Minimum ad: 20 words		per issue

*In order to earn the three-time rate, your ad must be placed and prepaid at the same time for three or more issues. If ad is canceled credit will be based on the one-time rate.

Counting Words: Two initials are considered one word, each abbreviation is considered one word, and figures consisting of a dollar sign and five numerals or less are considered one word. Cities and states consisting of two words or more are counted as one word: i.e., "New York" and "Salt Lake City". Zip code is considered one word and must appear in all ads with addresses. Telephone number with area code is considered one word. When box numbers are used for replies, the words "Box _____, c/o AFM" are to be counted as three words.

Classified Display	1 Time	3 times or more*
Full page	\$2,400	\$2,090
Two-thirds page	2,040	1,775
One-half page	1,680	1,450
One-third page	1,320	1,150
One-sixth page	600	520
Column inch	165	130

Minimum display ad: one column inch
12-time and 24-time rates available on request.

The publication with pub-set advertisements upon request. The typesetting fee is 10% of the one-time ad cost shown above. Special requests will be billed to the advertiser and/or agency at the then prevailing rates.

Box Service

Available for all ads. The cost is \$20.00 for the first issue only. Responses to your ad will be consolidated in our office and promptly mailed directly to you. We are not permitted to divulge the identity of advertisers who wish their mail sent in care of Archives of Family Medicine.

Closing Date

The 25th of the second month prior to the issue date. Example: The November issue closes September 25th. No ads can be cancelled after the closing date.

Please do not send classified ads, payments or related correspondence to the AMA headquarters in Chicago. This causes needless delay. Send all copy, correspondence, production materials and payments to:

ARCHIVES OF FAMILY MEDICINE

Classified Department
P.O. Box 1510, Clearwater, Florida 34617
National (800) 237-9851 • Local (813) 443-7666
FAX (813) 445-9380

Professional Opportunities

PHYSICIANS –Fort Sill, Oklahoma; Tacoma, Washington; Charleston, South Carolina and more! Any United States license! Military bases nationwide. National Medical Staffing: (800) 331-8777.

FLORIDA: Southwest coast. Physician to take over long established family practice. Be your own boss. Set your own fees and hours. (813) 629-7092.

FAMILY PRACTICE – BC/BE family practice physician needed for satellite clinic in scenic northwestern Arkansas and eastern Oklahoma for 130-member multi-specialty clinic. 680-bed hospital within two blocks of main clinic. Excellent benefits and two year guaranteed salary followed by full partnership. For more information contact: Josephine Decker, Associate Administrator, Holt-Krock Clinic, 1500 Dodson Avenue, Fort Smith, AR 72901. (501) 782-2071.

**PACIFIC NORTHWEST
Portland Area**

FAMILY PRACTICE – Premier multi-specialty group near Portland, Oregon has two excellent opportunities for BC/BE family practitioners. Join one of two satellite clinics in which FPs and PAs currently practice. Superb lifestyle, abundant recreational opportunities, and generous benefits package. Send CV to: Karen Stanton,
c/o **The Vancouver Clinic**
700 NE 87th Avenue • Vancouver, WA 98664

KENNEWICK, WASHINGTON – Eight (8) BC family physicians in this growing riverside community, bi-county area population 155,000+. Seven (7) BC/BE physicians to establish private practice as new group, partnerships, for solo practice, or join existing groups. One (1) urgent care center hospital owned, independent contractor status, no obstetrics. Hospital district sponsor will negotiate with individual physicians. Obstetrics is not required in private practice, family services are needed for pediatrics through elder age groups. Growing population has resulted in critical need for physicians. For video and information packet, contact: Lori Morey, VP Physician Recruitment, Kennewick General Hospital, P.O. Box 6128/NPM, Kennewick, WA 99336. FAX CV's: (509) 586-5898. Or call: (509) 586-5874.

VIRGINIA OPPORTUNITIES – Tidewater and Richmond: Patient First with eight facilities and eleven years of operation seeks experienced physicians with family practice or ER backgrounds. Highest medical standards; patient-first philosophy; outstanding ancillary employees; friendly staff; good medical community relations; strong personal commitment. Proprietary software system minimizes paper work. Exciting advancement potential. Excellent compensation, malpractice health insurance. Send CV to: George Morison, Patient First, 15 East Franklin Street, Richmond, VA 23219. Or call: (800) 447-8588.

KENTUCKY – Positions available throughout Kentucky in both rural and urban settings. Various types of opportunities including partnerships, salaried positions, locum tenens, multi-specialty group setting, etc. Contact: Don Buecker, University of Kentucky Center for Rural Health, Physician Placement Service, 202 HSLC, Lexington, KY 40536-0232. Telephone: (606) 233-6842. FAX: (606) 258-1043.

PLEASE NOTE – Address replies to box number ads as follows: Box number _____, c/o AFM, P.O. Box 1510, Clearwater, Florida 34617.

Professional Opportunities

ILLINOIS – Join two board-certified physicians in practice affiliated with Saint Francis Medical Center, Peoria, Illinois. New, modern office building; call group of five; support from family practice residents. This opportunity offers excellent compensation and benefits and the ability to practice quality medicine in a supportive environment. Practice at Saint Francis Medical Center, 750-bed major medical center in metropolitan community of 250,000. Contact: Dawn Hamman, Saint Francis, Inc., 4541 North Prospect, Suite 400, Peoria, IL 61614. Telephone: (800) 438-3740; FAX (309) 685-1997.

NORTH CAROLINA – KAISER PERMANENTE has opportunities available for BE/BC family physician to join our physician-owned and managed multi-specialty group practice in Raleigh and Charlotte. Enjoy an attractive salary, comprehensive benefits package and a quality of life that can't be surpassed. Send CV to: Jennie Judd, Professional Recruitment, Department AD072, The Carolina Permanente Medical Group, 3120 Highwoods Boulevard, Raleigh, NC 27604-1018. (800) 277-2764. AA/EOE.

SOUTH CAROLINA – Graduating residents and experienced practitioners are invited to contact Dr. Chermol at (800) 866-6045 to discuss exceptional practice opportunities.

FAMILY PRACTICE OPPORTUNITIES

<u>ALABAMA</u>	<u>NORTH CAROLINA</u>
<u>ARIZONA</u>	<u>NEW HAMPSHIRE</u>
<u>CALIFORNIA</u>	<u>OHIO</u>
<u>FLORIDA</u>	<u>OKLAHOMA</u>
<u>GEORGIA</u>	<u>PENNSYLVANIA</u>
<u>KENTUCKY</u>	<u>SO. CAROLINA</u>
<u>LOUISIANA</u>	<u>TENNESSEE</u>
<u>MAINE</u>	<u>TEXAS</u>
<u>MISSOURI</u>	<u>VIRGINIA</u>
<u>MISSISSIPPI</u>	<u>WISCONSIN</u>

Private practice, group, partnership, solo, and HMO opportunities available. You will find more than one-hundred positions with competitive practice establishment packages in urban, suburban, and rural communities. Submit curriculum vitae in confidence to:

MARGARET FITTE
Physician Placement Service of America
330 Franklin Rd., Box 897
Brentwood, TN 37024
FAX: 615-662-5437
Phone: 1-800-859-7421

Professional Opportunities in Maine & N.H.

Enjoy the beauty and culture of coastal Maine and New Hampshire and the opportunity to practice in an excellent clinical environment with state-of-the-art facilities. Managed care organization looking for board-certified/ board-eligible **FAMILY PRACTITIONERS**. Excellent community and teaching hospital affiliations, competitive salary and benefits.

MARTIN'S POINT HEALTH CARE CENTER
Director of Corporate Recruitment

P.O. Box 9746
Portland, ME 04104
Call
1-800-348-9804
In Maine
1-800-322-0280



Professional Opportunities

PHYSICIAN – Correctional health care: California Forensic Medical Group, Inc., a private corporation providing medical and dental services to the Stanislaus County Correctional facilities in Modesto, California, is seeking a full-time physician with a specialty in internal medicine/family practice or ER. Responsibilities would include treatment of patients, supervision of mid-level practitioners, and assisting the medical program manager with quality assurance. Position offers competitive salary, paid malpractice insurance, and additional pay for on-call services. Contact: Elaine Hustedt at (408) 422-0214. Or send CV to: Elaine Hustedt, P.O. Box 1011, Salinas, CA 93902.

ILLINOIS – URGENT CARE: Family practice physician needed for PromptCare, walk-in minor emergencies facility affiliated with Saint Francis Medical Center, Peoria, Illinois. Work 8-12 hour shifts in modern, suburban facility; compensation \$55-\$72 per hour, depending on qualifications and benefits. Peoria, population base of 250,000, offers quality midwestern lifestyle; universities, recreation, solid economy. Contact: Dawn Hamman, Saint Francis, Inc., 4541 North Prospect, Suite 400, Peoria, IL 61614. Telephone: (800) 438-3740; FAX (309) 685-1997.

PRIMARY CARE – Opportunities in Colorado, Utah, Nevada, Idaho, Wyoming, Nevada, Arizona, California, Oregon and Washington. Superior financial/benefits packages. Call: Physician Placement Services, (800) 824-9275. Or send CV to: 5877 South Holstein, Murry, UT 84107.

PLEASE NOTE – Address replies to box number ads as follows: Box number _____, c/o AFM, P.O. Box 1510, Clearwater, FL 34617.

Professional Opportunities

THE SOUTHERN WISCONSIN Family Practice Residency Program seeks one full-time, board-certified family physician. Responsibilities include supervising residents and clerks, direct patient care, and scholarly activities. Janesville, a family-oriented community of 53,000 located in southern Wisconsin is secure, accessible to metropolitan areas, and diversified. Compensation is negotiable depending upon experience. Generous fringes are available. Qualified applicants please. Position open until filled. Need immediately, starting date flexible. Address CV to: Gregory L. Darrow, MD, Director, SWFPRP, 849 Kellogg Avenue, Janesville, WI 53546.

ATTENTION PHYSICIAN RECRUITERS. The "classified Advertising" sections now in all ten AMA Specialty Journals target the physician you want. These highly visible sections put your message in the hands of every specialist that qualifies for your professional opportunity, every month. To place the ad of your choice, any size, call toll free: (800) 237-9851; local (813) 443-7666.

WEST CENTRAL ILLINOIS

St. Mary Medical Center, seeks BC/BE physicians for clinics within 12-25 miles of 179-bed facility in Galesburg, Illinois. Clinics in modern buildings with on-site diagnostic services, procedure, and exam rooms. As part of the Order of Saint Francis healthcare system, this is an opportunity to practice quality medicine with minimal office management and paperwork. Contact:

Marie Noeth, (800) 438-3745
Or FAX (309) 685-1997 at
Saint Francis, Inc. • 4541 North Prospect
Suite 400, Peoria, IL 61614

PRIMARY CARE PHYSICIANS – East Coast opportunities, including academics, from North Carolina through Maine. Many coastal and resort areas represented. Contact: Healthcare Network, (800) 497-4551, Box 304, New Castle, DE 19720.

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California & Utah: CIGNA Healthplan, Physician Recruitment, 505 N. Brand Blvd., Suite 400-120, Glendale, CA 91203, (800) 468-9013.

Arizona: CIGNA Healthplan of AZ, Physician Recruitment, 11001 N. Black Canyon Hwy., Suite 401-120, Phoenix, AZ 85029, (800) 252-2471.

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FAMILY PRACTICE OPPORTUNITIES

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Call Eva Page: (800) 833-3449
PAGE & ASSOC., SEATTLE

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Major Metro, Bedroom
Communities or Rural Areas
Group, Solo or Partnership with
or without Obstetrics
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CALL MARLA LITTLE LITTLE & ASSOCIATES
(800) 886-0011 24 Hours

Nationwide Opportunities

Professional Opportunities

DOCTORS, DON'T WASTE valuable personal time on a relocation search. Since 1980, our recruiters have served health care professionals. We represent hospitals in major metropolitan areas and in upscale rural communities across the nation. If you are considering a move, please send your CV today to: Appalachian Hospital Consortium, 12652 Maysville-Williams Road, Logan, OH 43138. Telephone: (614) 385-3963. Our experienced staff will begin attending to your individual needs immediately.

ILLINOIS – Immediate family practice with OB opportunity. Solo or partnership available in rural, historic community located in scenic countryside, rich in recreational offerings and within two hours of St. Louis, Missouri; one hour of Springfield and four hours from Chicago, Illinois. Practice centered in small, high-tech progressive hospital, guaranteed six-digit income, excellent earning potential, and no privilege hassle. Contact: Ronald L. Johnson, MD, 112 West Jefferson, Pittsfield, IL 62363. (217) 285-9661.

FAMILY PRACTITIONER WANTED, BC/BE, to join established, busy practice of two MDs, DO and PA in Charlottesville, Virginia. Focus on health promotion for our patients and balanced lifestyle for ourselves. Contact: Martin Albert, MD, 901 Preston Avenue, Charlottesville, VA 22903.

NORTH CAROLINA – BC/BE family physician sought to join growing practice in small town close to Chapel Hill. Practice includes obstetrics. Community has good support of family practice philosophy, and excellent specialist back-up. Direct inquiries to: Arthur Axelbank, MD, 210 South Cameron Street, Hillsborough, NC 27278. (919) 732-9311.

Locum Tenens

HKA LOCUM TENENS is looking for quality physicians to do Locum Tenens. We have opportunities across the United States. We furnish Occurrence Malpractice Insurance (no tail necessary). Please call **HKA LOCUM TENENS (800) 226-6347, Extension 9301 or (404) 303-5717.**

Directors Wanted

FACULTY POSITION AVAILABLE: Residency Program Director, Hinsdale Family Practice Residency. Program Director for Hinsdale Family Practice Residency, a 27 resident, community-based program affiliated with Loma Linda University, Rush Medical College, and the Adventist Health System, will assume leadership of large interdisciplinary faculty with commitment to education and holistic care. In addition to administrative responsibilities, will teach residents and medical students; join group practice; share call for residency; and coordinate designated curricular components. Must uphold and nurture the spiritual tradition of Hinsdale Family Practice Residency and the mission of Hinsdale Hospital. Must be ABFP-certified and practice obstetrics. Experience with managed care preferred. Faculty development training preferred. Compensation commensurate with experience. Academic appointment available. Address inquiries to: Edwin Nebblett, MD, MPH, Hinsdale Family Practice Residency Program Director at (708) 856-8950; or G. Howard Glassford, MD, Hinsdale Hospital Director of Medical Affairs at (708) 856-2052.

Medical Equipment & Supplies

DOCTORS IN YOUR SPECIALTY are the best market for used, serviceable equipment that is surplus to your needs. Advertise equipment in an AMA Specialty Journal and reach your market. Call our "Classified" Advertising office toll free: (800) 237-9851. Downloaded from www.archfammed.com at STANFORD Univ Med Center, on November 5, 2009

Positions Available

FAMILY PHYSICIANS YOU ARE CRUCIAL...

Illinois • Missouri

Oklahoma • South Carolina • Wisconsin

Family physicians sought for a variety of practice opportunities within the SSM Health Care System. SSM operates 22 entities and is one of the largest health care systems in the U.S. Positions available in large urban areas, medium-sized cities and small communities. Contact:

Danette Bishop
SSM Health Care System
477 North Lindbergh Boulevard
St. Louis, MO 63141 • (800) 841-3674

Faculty Positions

ASSISTANT DIRECTOR: Family Practice Residency – Established, community-based, university-affiliated, unopposed 6-6-6 residency enjoys strong hospital and medical community support. We seek a residency-trained, board-certified physician. Prior practice experience, including obstetrics, preferred. Position includes teaching and patient care. Administrative responsibilities commensurate with experience. Competitive salary and benefits. Send CV to: John Sutherland, MD, Waterloo FP Residency Program, 441 East San Marnan, Waterloo, IA 50702. (319) 234-4419.

Faculty Positions

GENERAL FACULTY – Department of Family Practice, University of Iowa College of Medicine: The University of Iowa Department of Family Practice offers full-time faculty positions for residency-trained, ABFP-certified family physicians. Obstetric skills and previous teaching experience highly desirable. Additional faculty needed to address new primary care initiatives. As a part of a full academic department, responsibilities include teaching, research and patient care. Well established 24-resident program is university-administered, community-based, and has admissions at community and university hospitals. A new model office facility is being planned. Well-established department with special strengths in its clinical and behavioral science faculty. As a "Big Ten" university community, Iowa City is a great place to live. Appointment and salary commensurate with qualifications and experience. The University of Iowa is an equal opportunity/affirmative action employer. Women and minorities are encouraged to apply. Submit a letter of interest and CV to: Charles E. Driscoll, MD, Professor and Head, 2149 Steindler Building, Iowa City, IA 52242. (319) 335-8454.

Medical Meetings


MAUI, HAWAII – December 24-29. "Advance in Medicine '93 – 12th Annual Symposium". Symposium Maui, P.O. Box 883, Makawao, HI 96768. (808) 878-6757 or (808) 661-8032.

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- Chooses Empiric Antibiotic Regimen Based On Disease Process
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- Dosing for Renal Failure
- Antibiotic Analysis Based On Cost

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The *Archives of Family Medicine's* classified recruitment advertising section will deliver your message to exactly your target audience – family practitioners. A targeted physician audience of over 88,000.

Send your advertising order today. Just complete the coupon below and attach your typewritten copy. The next available issue is November which closes September 25th.

The classified rate is \$2.75 per word for one issue. For three issues or more, the rate is \$2.55 per word per issue. Minimum classified ad is 20 words.

----- ORDER FORM -----

Please insert my ad _____ times, beginning with the _____ issue.

Place my ad under the heading _____.

Enclosed is my check for \$ _____. All advertising must be prepaid with order.

Institution _____

Contact Person _____

Address _____

City _____ State _____ Zip _____

Area Code & Telephone Number _____

Authorized Signature _____

Send all copy and payments to:

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