



CLASSIFIED ADVERTISING

Professional Opportunities

Classified Information

Regular Classified	1 Time	3 times or more*
Cost per word	\$2.75	\$2.55
Minimum ad: 20 words		per issue

**In order to earn the three-time rate, your ad must be placed and prepaid at the same time for three or more issues. If ad is canceled credit will be based on the one-time rate.*

Counting Words: Two initials are considered one word, each abbreviation is considered one word, and figures consisting of a dollar sign and five numerals or less are considered one word. Cities and states consisting of two words or more are counted as one word: i.e., "New York" and "Salt Lake City". Zip code is considered one word and must appear in all ads with addresses. Telephone number with area code is considered one word. When box numbers are used for replies, the words "Box _____, c/o AFM" are to be counted as three words.

Classified Display	1 Time	3 times or more*
Full page	\$2,400	\$2,090
Two-thirds page	2,040	1,775
One-half page	1,680	1,450
One-third page	1,320	1,150
One-sixth page	600	520
Column inch	165	130
Minimum display ad: one column inch		
12-time and 24-time rates available on request.		

Box Service

Available for all ads. The cost is \$20.00 for the first issue only. Responses to your ad will be consolidated in our office and promptly mailed directly to you. We are not permitted to divulge the identity of advertisers who wish their mail sent in care of Archives of Family Medicine.

Closing Date

The 25th of the second month prior to the issue date. Example: The November issue closes September 25th. No ads can be cancelled after the closing date.

Please do not send classified ads, payments or related correspondence to the AMA headquarters in Chicago. This causes needless delay. Send all copy, correspondence, production materials and

ARCHIVES OF FAMILY MEDICINE

Classified Department
P.O. Box 1510, Clearwater, Florida 34617
National (800) 237-9851 • Local (813) 443-7666
FAX (813) 445-9380

Professional Opportunities

PHYSICIANS -Fort Sill, Oklahoma; Tacoma, Washington; Charleston, South Carolina and more! Any United States license! Military bases nationwide. National Medical Staffing: (800) 331-8777.

FLORIDA: Southwest coast. Physician to take over long established family practice. Be your own boss. Set your own fees and hours. (813) 629-7092.

Professional Opportunities

FAMILY PRACTICE - BC/BE family practice physician needed for satellite clinic in scenic northwestern Arkansas and eastern Oklahoma for 130-member multi-specialty clinic. 680-bed hospital within two blocks of main clinic. Excellent benefits and two year guaranteed salary followed by full partnership. For more information contact: Josephine Decker, Associate Administrator, Holt-Krock Clinic, 1500 Dodson Avenue, Fort Smith, AR 72901. (501) 782-2071.

KENTUCKY - Positions available throughout Kentucky in both rural and urban settings. Various types of opportunities including partnerships, salaried positions, locum tenens, multi-specialty group setting, etc. Contact: Don Buecker, University of Kentucky Center for Rural Health, Physician Placement Service, 202 HSLC, Lexington, KY 40536-0232. Telephone: (606) 233-6842. FAX: (606) 258-1043.

WEST CENTRAL ILLINOIS

St. Mary Medical Center, seeks BC/BE physicians for clinics within 12-25 miles of 179-bed facility in Galesburg, Illinois. Clinics in modern buildings with on-site diagnostic services, procedure, and exam rooms. As part of the Order of Saint Francis healthcare system, this is an opportunity to practice quality medicine with minimal office management and paperwork. Contact: Marie Noeth, (800) 438-3745 Or FAX (309) 685-1997 at Saint Francis, Inc. • 4541 North Prospect Suite 400, Peoria, IL 61614

KENNEWICK, WASHINGTON - Eight (8) BC family physicians in this growing riverside community, bi-county area population 155,000+. Seven (7) BC/BE physicians to establish private practice as new group, partnerships, for solo practice, or join existing groups. One (1) urgent care center hospital owned, independent contractor status, no obstetrics. Hospital district sponsor will negotiate with individual physicians. Obstetrics is not required in private practice, family services are needed for pediatrics through elder age groups. Growing population has resulted in critical need for physicians. For video and information packet, contact: Lori Morey, VP Physician Recruitment, Kennewick General Hospital, P.O. Box 6128/NPM, Kennewick, WA 99336. FAX CV's: (509) 586-5898. Or call: (509) 586-5874.

NORTH CAROLINA - Kaiser Permanente has an opportunity available for a BE/BC family physician to join our physician owned and managed multi-specialty group practice in Raleigh and in Charlotte. Enjoy an attractive salary, comprehensive benefits package and a quality of life that can't be surpassed. Send CV to: Jennie Judd, Professional Recruitment Department AD072, The Southeast Permanente Medical Group, 3120 Highwoods Boulevard, Raleigh, NC 27604-1018. (800) 277-2764. AA/EOE.

VIRGINIA OPPORTUNITIES - Tidewater and Richmond: Patient First with eight facilities and eleven years of operation seeks experienced physicians with family practice or ER backgrounds. Highest medical standards; patient-first philosophy; outstanding ancillary employees; friendly staff; good medical community relations; strong personal commitment. Proprietary software system minimizes paper work. Exciting advancement potential. Excellent compensation, malpractice health insurance. Send CV to: George Morison, Patient First, 15 East Franklin Street, Richmond, VA 23219. Or call: (800) 447-8588

Professional Opportunities

PACIFIC NORTHWEST Portland Area

FAMILY PRACTICE - Premier multi-specialty group near Portland, Oregon has two excellent opportunities for BC/BE family practitioners. Join one of two satellite clinics in which FPs and PAs currently practice. Superb lifestyle, abundant recreational opportunities, and generous benefits package. Send CV to: Karen Stanton, c/o The Vancouver Clinic 700 NE 87th Avenue • Vancouver, WA 98664

ILLINOIS - Join two board-certified physicians in practice affiliated with Saint Francis Medical Center, Peoria, Illinois. New, modern office building; call group of five; support from family practice residents. This opportunity offers excellent compensation and benefits and the ability to practice quality medicine in a supportive environment. Practice at Saint Francis Medical Center, 750-bed major medical center in metropolitan community of 250,000. Contact: Dawn Hamman, Saint Francis, Inc., 4541 North Prospect, Suite 400, Peoria, IL 61614. Telephone: (800) 438-3740; FAX (309) 685-1997.

FAMILY PRACTITIONERS: Practice as solo physician, set-up community clinic, or work as employee at modern hospital near St. Louis, Missouri. Excellent financial package with complete benefits. Shared call coverage. Physician International (800) 846-0220.

FAMILY PRACTICE OPPORTUNITIES

WASHINGTON STATE

Major Metro, Suburb or Rural Group, Solo or Partnership with or without Obstetrics

SALARIED POSITION WITH BENEFITS

OR
Income Guarantee with Benefits
NO STATE INCOME TAX

Call Eva Page: (800) 833-3449
PAGE & ASSOC., SEATTLE

* * * * *

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Major Metro, Bedroom Communities or Rural Areas Group, Solo or Partnership with or without Obstetrics

Excellent guarantees and benefits
NO TEXAS STATE INCOME TAX

CALL MARLA LITTLE LITTLE & ASSOCIATES
(800) 886-0011 24 Hours

Nationwide Opportunities

Family Practice

Harvard Community Health Plan, New England's largest and most experienced HMO, has openings for BC/BE family physicians in health centers located in south-eastern Massachusetts and Rhode Island. Competitive compensation and benefits packages, combined with reasonable call schedules and affiliations with prestigious community hospitals make these opportunities especially appealing. Teaching affiliations with Brown University are also available.

To apply, or for more information, please send a copy of your CV to: Paul Solomon, M.D., Director, Physician Recruitment and Career Development, Harvard Community Health Plan, 10 Brookline Place West, Brookline, MA 02146. Or call (800) 222-4606; or (617) 731-8275 within Massachusetts.

An equal opportunity/
affirmative action employer.



Harvard Community
Health Plan

PHYSICIAN - Correctional health care: California Forensic Medical Group, Inc., a private corporation providing medical and dental services to the Stanislaus County Correctional facilities in Modesto, California, is seeking a full-time physician with a specialty in internal medicine/family practice or ER. Responsibilities would include treatment of patients, supervision of mid-level practitioners, and assisting the medical program manager with quality assurance. Position offers competitive salary, paid malpractice insurance, and additional pay for on-call services. Contact: Elaine Hustedt at (408) 422-0214. Or send CV to: Elaine Hustedt, P.O. Box 1011, Salinas, CA 93902.

Professional Opportunities

FAMILY PRACTITIONERS, Internists, OB/GYN's - Montefiore Medical Center, the Montefiore Ambulatory Care Network has full-time positions for BE/BC primary care physicians in new physician managed community based primary care clinics in the Bronx. Research and teaching opportunities are offered through the Albert Einstein College of Medicine and the Montefiore Residency Program in Social Medicine. We offer a competitive salary, comprehensive benefits program, and opportunities for loan repayment and forgiveness. For immediate consideration send CV to: Paul Meissner, Montefiore Ambulatory Care Network, 3544 Jerome Avenue, Bronx, NY 10467. Or call: (718) 920-6062. An equal opportunity employer.

ILLINOIS - URGENT CARE: Family practice physician needed for PromptCare, walk-in minor emergencies facility affiliated with Saint Francis Medical Center, Peoria, Illinois. Work 8-12 hour shifts in modern, suburban facility; compensation \$55-\$72 per hour, depending on qualifications and benefits. Peoria, population base of 250,000, offers quality midwestern lifestyle; universities, recreation, solid economy. Contact: Dawn Hamman, Saint Francis, Inc., 4541 North Prospect, Suite 400, Peoria, IL 61614. Telephone: (800) 438-3740; FAX (309) 685-1997.

KALONA, IOWA - Two BC/BE FPs needed for the summer of 1993 for established practice. Attractive and growing community 18 miles south of Iowa City. Practice is fully supported by Mercy Services Iowa City, Inc. Guarantee, incentive plus benefits. Call: Bill Watts, Director of Outreach Services, (319) 339-3541. Or send CV to: Mercy Services Iowa City, Inc., 500 Market Street, Iowa City, IA 52245.

NORTH CAROLINA - BC/BE family physician sought to join growing practice in small town close to Chapel Hill. Practice includes obstetrics. Community has good support of family practice philosophy, and excellent specialist back-up. Direct inquiries to: Arthur Axelbank, MD, 210 South Cameron Street, Hillsborough, NC 27278. (919) 732-9311.



FAMILY PHYSICIANS NEEDED

The continuing growth of our patient population (now 105,000) has created an immediate need for additional BC/BE family physicians. This excellent private practice opportunity offers guaranteed income and practice options. California license required. A 30% growth in population and jobs is predicted for our area during the 1990s.

Our 112-bed acute care hospital offers full technology, excellent ancillary services and quality patient care.

Located in central California near Sequoia National Park, Tulare offers a desirable family environment and all expected amenities. Beautiful homes, close to office and hospital, are reasonably priced. Good schools, many community activities and abundant recreation including golf, tennis, skiing, mountain and equestrian activities. Easy access to all California metropolitan and resort areas.

Please send CV or call:

Tulare District Hospital

PHYSICIAN RECRUITING OFFICE
P.O. Box 90112, Los Angeles, CA 90009
800-468-2687



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CIGNA offers a highly competitive salary and benefits package. To find out more, call or send your CV to:

California & Utah: CIGNA Healthplan, Physician Recruitment, 505 N. Brand Blvd., Suite 400-120, Glendale, CA 91203, (800) 468-9013.

Arizona: CIGNA Healthplan of AZ, Physician Recruitment, 11001 N. Black Canyon Hwy., Suite 401-120, Phoenix, AZ 85029, (800) 252-2471.

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FAMILY PRACTICE OPPORTUNITIES

<u>ALABAMA</u>	<u>NORTH CAROLINA</u>
<u>ARIZONA</u>	<u>NEW HAMPSHIRE</u>
<u>CALIFORNIA</u>	<u>OHIO</u>
<u>FLORIDA</u>	<u>OKLAHOMA</u>
<u>GEORGIA</u>	<u>PENNSYLVANIA</u>
<u>KENTUCKY</u>	<u>SO. CAROLINA</u>
<u>LOUISIANA</u>	<u>TENNESSEE</u>
<u>MAINE</u>	<u>TEXAS</u>
<u>MISSOURI</u>	<u>VIRGINIA</u>
<u>MISSISSIPPI</u>	<u>WISCONSIN</u>

Private practice, group, partnership, solo, and HMO opportunities available. You will find more than one-hundred positions with competitive practice establishment packages in urban, suburban, and rural communities. Submit curriculum vitae in confidence to:

MARGARET FITE
Physician Placement Service of America
330 Franklin Rd., Box 897
Brentwood, TN 37024
FAX: 615-662-5437
Phone: 1-800-859-7421

Professional Opportunities

FORT SMITH, ARKANSAS – Holt-Krock Clinic, a 130-physician multi-specialty clinic located in beautiful green country on the Arkansas/Oklahoma border has excellent practice opportunities for BE/BC family practice, pediatric neurology, pulmonary medicine, internal medicine, pediatrics, general surgery. Two year guaranteed salary followed by full partnership. Send CV to: Josie Decker, Sr. Assoc. Admin., Holt-Krock Clinic, 1500 Dodson Avenue, Ft. Smith, AR 72901. Or call collect: (501) 782-2071.

WE NEED HELP!

Excellent opportunity for a Family Practice Physician in scenic Tennessee. 152-bed, JCAHO-accredited facility is ideally located for the water and outdoor enthusiast.

- Highlights:** ★ Hospital is Sole Community Provider
★ Family-Oriented Community
★ No State Income Tax
★ Service Area of 107,000 People
★ Solo, Partnership or Group practice
★ Educational Stipend for Residents

Excellent income guarantee and other recruitment incentives offered. For more information, please call:

Christy Fairchild at (800) 453-0225.

Or send CV to: **Christy at River Park Hospital**
1510 Sparta Road, McMinnville, TN 37110.

PRIMARY CARE – Opportunities in Colorado, Utah, Nevada, Idaho, Wyoming, Nevada, Arizona, California, Oregon and Washington. Superior financial/benefits packages. Call: Physician Placement Services, (800) 824-9275. Or send CV to: 5877 South Holstein, Murry, UT 84107.

PRIMARY CARE PHYSICIANS – East Coast opportunities, including academics, from North Carolina through Maine. Many coastal and resort areas represented. Contact: Healthcare Network, (800) 497-4551, Box 304, New Castle, DE 19720.

PACIFIC NORTHWEST – Diverse opportunities for family physicians in community health centers throughout Washington, Oregon, Idaho, and Alaska. Loan repayment possible. Practice where it's nearly perfect. Send CV to: NWRPCA, 4154 California Avenue, SW, #12, Seattle, WA 98116. (206) 932-2133.

Positions Available

FAMILY PHYSICIANS YOU ARE CRUCIAL...

Illinois • Missouri
Oklahoma • South Carolina • Wisconsin

Family physicians sought for a variety of practice opportunities within the SSM Health Care System. SSM operates 22 entities and is one of the largest health care systems in the U.S. Positions available in large urban areas, medium-sized cities and small communities. Contact:

Danette Bishop
SSM Health Care System
477 North Lindbergh Boulevard
St. Louis, MO 63141 • (800) 841-3674

Practices Available

HOUSTON – Family practice with small surgery component. Located in a professional office building. Doctor deceased. Staff remaining. Realistically priced. Contact: Business & Professional Associates, (713) 782-8888. TMH-1469.

Faculty Positions

ASSISTANT DIRECTOR: Family Practice Residency – Established, community-based, university-affiliated, unopposed 6-6-6 residency enjoys strong hospital and medical community support. We seek a residency-trained, board-certified physician. Prior practice experience, including obstetrics, preferred. Position includes teaching and patient care. Administrative responsibilities commensurate with experience. Competitive salary and benefits. Send CV to: John Sutherland, MD, Waterloo FP Residency Program, 441 East San Marnan, Waterloo, IA 50702. (319) 234-4419.

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Health Center Director

Harvard Community Health Plan of New England, an affiliate of the region's largest and most experienced HMO, is seeking a Board Certified family physician to act as Health Center Director for the Plan's Plainville, Massachusetts center. This full-service, staff model site is growing rapidly and currently serves nearly 15,000 members in a family practice setting supported by on-site specialty care. The qualified candidate will continue to build the infrastructure of the practice as the center expands; manage the overall clinical operations of the center and interface with administrative departments as the senior clinical manager; provide strong leadership to the Family Practice service throughout the plan; and establish and support contractual relationships with hospitals and providers in the community.

Candidates must be board certified with five years of clinical experience, the majority of which was in a family practice setting. Preferably should have at least three years of management experience related to clinical operations and/or practice or service management. Must also possess superior interpersonal, communication and leadership skills and should have preferably managed in a total quality management environment. Should have near term management growth potential within the corporation. Salary is commensurate with experience and we offer a competitive benefits package.

Interested, qualified candidates please send your curriculum vitae to: **Paul Solomon, M.D., Director, Physician Recruitment and Career Development, Harvard Community Health Plan, 10 Brookline Place West, Brookline, MA 02146, or call (617) 731-8275 within MA, or 1-800-222-4606 outside MA. An EEO/AA Employer.**



Harvard Community
Health Plan of New England

Faculty Positions

BOARD-CERTIFIED FAMILY PHYSICIAN for the position of Curricular Oversight Coordinator in the department of family practice and community medicine at the University of Texas Medical School at Houston. Individual will be a full-time, senior faculty member at the assistant or associate professor level who would coordinate curricular aspects of the department in the school. This would include all four years of involvement including incorporation of problem based learning and standardized patient concepts. The individual would participate in clinical and administrative activities. Tenure track desire preferred. Salary is competitive. Be part of an exciting family practice endeavor. For inquiries, contact: Roland A. Goertz, MD, Chairman, Department of Family Practice and Community Medicine, P.O. Box 20708, Houston, TX 77225. Or call: (713) 792-5862. The University of Texas is an equal opportunity employer. Women and minorities are encouraged to apply.

OREGON – Clinician teachers needed for Oregon Health Sciences University Department of Family Medicine. We seek clinician teachers for new practices. Duties are chiefly patient care plus some resident and student teaching. Obstetrics and hospital care of patients desired. Send CV and three references to: Robert Taylor, MD, Department of Family Medicine, Oregon Health Sciences University, Mail Code FP, Portland, OR 97201-3098. AA/EO employer.

Faculty Positions

FACULTY POSITION available in a dynamic, growing family practice and community medicine department at the University of Texas Medical School. Role would include clinical, scholarly and teaching responsibilities. There will be a focus on predoctoral activities and predoctoral involvement in the medical school curriculum. Salary is competitive. Be part of an exciting family practice endeavor. For inquiries, contact: Roland A. Goertz, MD, Chairman, Department of Family Practice and Community Medicine, P.O. Box 20708, Houston, TX 77225. The University of Texas is an equal opportunity employer. Woman and minorities are encouraged to apply.

Locum Tenens

HKA LOCUM TENENS is looking for quality physicians to do Locum Tenens. We have opportunities across the United States. We furnish Occurrence Malpractice Insurance (no tail necessary). Please call **HKA LOCUM TENENS (800) 226-6347, Extension 9301 or (404) 303-5717.**

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- Antibiotic-Drug Interactions
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