



**CLASSIFIED ADVERTISING**

# Professional Opportunities

**Classified Information**

<b>Regular Classified</b>	1 Time	3 times or more*
Cost per word	\$2.75	\$2.55
Minimum ad: 20 words		per issue

\*In order to earn the three-time rate, your ad must be placed and prepaid at the same time for three or more issues. If ad is canceled credit will be based on the one-time rate.

Counting Words: Two initials are considered one word, each abbreviation is considered one word, and figures consisting of a dollar sign and five numerals or less are considered one word. Cities and states consisting of two words or more are counted as one word: i.e., "New York" and "Salt Lake City". Zip code is considered one word and must appear in all ads with addresses. Telephone number with area code is considered one word. When box numbers are used for replies, the words "Box \_\_\_\_\_, c/o AFM" are to be counted as three words.

<b>Classified Display</b>	1 Time	3 times or more*
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Full page	\$2,400	\$2,090
Two-thirds page	2,040	1,775
One-half page	1,680	1,450
One-third page	1,320	1,150
One-sixth page	600	520
Column inch	165	130

Minimum display ad: one column inch  
12-time and 24-time rates available on request.

The publication with pub-set advertisements upon request. The typesetting fee is 10% of the one-time ad cost shown above. Special requests will be billed to the advertiser and/or agency at the then prevailing rates.

**Box Service**

Available for all ads. The cost is \$20.00 for the first issue only. Responses to your ad will be consolidated in our office and promptly mailed directly to you. We are not permitted to divulge the identity of advertisers who wish their mail sent in care of Archives of Family Medicine.

**Closing Date**

The 25th of the second month prior to the issue date. Example: The November issue closes September 25th. No ads can be cancelled after the closing date.

Please do not send classified ads, payments or related correspondence to the AMA headquarters in Chicago. This causes needless delay. Send all copy, correspondence, production materials and payments to:

## ARCHIVES OF FAMILY MEDICINE

Classified Department  
P.O. Box 1510, Clearwater, Florida 34617  
National (800) 237-9851 • Local (813) 443-7666  
FAX (813) 443-9380

**Professional Opportunities**

**FAMILY PRACTICE** – BC/BE family practice physician needed for satellite clinic in scenic northwestern Arkansas and eastern Oklahoma for 130-member multi-specialty clinic. 680-bed hospital within two blocks of main clinic. Excellent benefits and two year guaranteed salary followed by full partnership. For more information contact: Josephine Decker, Associate Administrator, Holt-Krock Clinic, 1500 Dodson Avenue, Fort Smith, AR 72901. (501) 782-2071.

**PACIFIC NORTHWEST  
Portland Area**

**FAMILY PRACTICE** – Premier multi-specialty group near Portland, Oregon has two excellent opportunities for BC/BE family practitioners. Join one of two satellite clinics in which FPs and PAs currently practice. Superb lifestyle, abundant recreational opportunities, and generous benefits package. Send CV to: Karen Stanton, c/o **The Vancouver Clinic**, 700 NE 87th Avenue • Vancouver, WA 98664

**CLINIC-BASED PRACTICE** – Opportunity to join two physicians in practice at the Saint Francis Community Clinic, Peoria, Illinois. Based at the Saint Francis Medical Center, 650 beds, the clinic currently has two physicians and a full staff. A teaching appointment with the University of Illinois College of Medicine at Peoria is an option. Salaried, Monday through Friday position. For more information contact: Dawn Hamman, Saint Francis, Inc., 4541 North Prospect, Suite 400, Peoria, IL 61614. Telephone: (800) 438-3740; FAX (309) 685-1997.

**TIDEWATER VIRGINIA** – Multi-specialty group seeks BC/BE family physician to work in internal medicine/primary care practice. Liberal benefits with pension/profit sharing plan, health and malpractice insurance provided. Please send curriculum vitae to: Recruitment, P.O. Box 64123, Virginia Beach, VA 23464.

**NORTH CAROLINA** – BC/BE family physician sought to join growing practice in small town close to Chapel Hill. Practice includes obstetrics. Community has good support of family practice philosophy, and excellent specialist back-up. Direct inquiries to: Arthur Axelbank, MD, 210 South Cameron Street, Hillsborough, NC 27278. (919) 732-9311.

**FAMILY PRACTICE: Group** – Rockford, Illinois. Join a progressive group of two BC physicians in their successful practice. Outstanding compensation and benefits, including partnership after one year. This is a friendly, suburban practice in a community of 250,000; one hour from Chicago. Contact: Dawn Hamman, Saint Francis, Inc., 4541 North Prospect, Suite 400, Peoria, IL 61614. Telephone: (800) 438-3740; FAX (309) 685-1997.

**FORT SMITH, ARKANSAS** – Holt-Krock Clinic, a 130-physician multi-specialty clinic located in beautiful green country on the Arkansas/Oklahoma border has excellent practice opportunities for BE/BC family practice, pediatric neurology, pulmonary medicine, internal medicine, pediatrics, general surgery. Two year guaranteed salary followed by full partnership. Send CV to: Josie Decker, Sr. Assoc. Admin., Holt-Krock Clinic, 1500 Dodson Avenue, Ft. Smith, AR 72901. Or call collect: (501) 782-2071.

**PLEASE NOTE** – Address replies to box number ads as follows: Box number \_\_\_\_\_, c/o AFM, P.O. Box 1510, Clearwater, FL 34617

**Professional Opportunities**

**PRIMARY CARE PHYSICIANS** – East Coast opportunities, including academics, from North Carolina through Maine. Many coastal and resort areas represented. Contact: Healthcare Network, (800) 497-4551, Box 304, New Castle, DE 19720.

**PACIFIC NORTHWEST** – Diverse opportunities for family physicians in community health centers throughout Washington, Oregon, Idaho, and Alaska. Loan repayment possible. Practice where it's nearly perfect. Send CV to: NWRPCA, 4154 California Avenue, SW, #12, Seattle, WA 98116. (206) 932-2133.

**PHYSICIAN** – Correctional health care: California Forensic Medical Group, Inc., a private corporation providing medical and dental services to the Stanislaus County Correctional facilities in Modesto, California, is seeking a full-time physician with a specialty in internal medicine/family practice or ER. Responsibilities would include treatment of patients, supervision of mid-level practitioners, and assisting the medical program manager with quality assurance. Position offers competitive salary, paid malpractice insurance, and additional pay for on-call services. Contact: Elaine Hustedt at (408) 422-0214. Or send CV to: Elaine Hustedt, P.O. Box 1011, Salinas, CA 93902.

**FAMILY PRACTICE OPPORTUNITIES**

**WASHINGTON STATE**

Major Metro, Suburb or Rural Group, Solo or Partnership with or without Obstetrics

**SALARIED POSITION WITH BENEFITS**  
OR  
**Income Guarantee with Benefits**  
**NO STATE INCOME TAX**

**Call Eva Page: (800) 833-3449**  
**PAGE & ASSOC., SEATTLE**

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**TEXAS and MISSOURI**

Major Metro, Bedroom Communities or Rural Areas  
Group, Solo or Partnership with or without Obstetrics  
Excellent guarantees and benefits  
**NO TEXAS STATE INCOME TAX**

**CALL MARLA LITTLE LITTLE & ASSOCIATES**  
**(800) 886-0011 24 Hours**  
*Nationwide Opportunities*

## Professional Opportunities

### WE NEED HELP!

Excellent opportunity for a Family Practice Physician in scenic Tennessee. 152-bed, JCAHO-accredited facility is ideally located for the water and outdoor enthusiast.

- Highlights:** ★ Hospital is Sole Community Provider  
★ Family-Oriented Community  
★ No State Income Tax  
★ Service Area of 107,000 People  
★ Solo, Partnership or Group practice  
★ Educational Stipend for Residents

Excellent income guarantee and other recruitment incentives offered. For more information, please call:

**Christy Fairchild at (800) 453-0225.**

Or send CV to: **Christy at River Park Hospital  
1510 Sparta Road, McMinnville, TN 37110.**

**KALONA, IOWA** – Two BC/BE FPs needed for the summer of 1993 for established practice. Attractive and growing community 18 miles south of Iowa City. Practice is fully supported by Mercy Services Iowa City, Inc. Guarantee, incentive plus benefits. Call: Bill Watts, Director of Outreach Services, (319) 339-3541. Or send CV to: Mercy Services Iowa City, Inc., 500 Market Street, Iowa City, IA 52245.

**ILLINOIS** – Join two board-certified physicians in practice affiliated with Saint Francis Medical Center, Peoria, Illinois. New, modern office building; call group of five; support from family practice residents. This opportunity offers excellent compensation and benefits and the ability to practice quality medicine in a supportive environment. Practice at Saint Francis Medical Center, 750-bed major medical center in metropolitan community of 250,000. Contact: Dawn Hamman, Saint Francis, Inc., 4541 North Prospect, Suite 400, Peoria, IL 61614. Telephone: (800) 438-3740; FAX (309) 685-1997.

**PRIMARY CARE** – Opportunities in midwest, intermountain west and west coast. Superior financial/benefits packages. Call: Physician Placement Services, (800) 824-9275. Or send CV to: 5877 South Holstein, Murry, UT 84107.

## Professional Opportunities

**ILLINOIS – URGENT CARE:** Family practice physician needed for PromptCare, walk-in minor emergencies facility affiliated with Saint Francis Medical Center, Peoria, Illinois. Work 8-12 hour shifts in modern, suburban facility; compensation \$55-\$72 per hour, depending on qualifications and benefits. Peoria, population base of 250,000, offers quality midwestern lifestyle; universities, recreation, solid economy. Contact: Dawn Hamman, Saint Francis, Inc., 4541 North Prospect, Suite 400, Peoria, IL 61614. Telephone: (800) 438-3740; FAX (309) 685-1997.

**NEED A DOCTOR?** For the most comprehensive coverage to specific specialties and select subspecialties, put your recruitment ad in an AMA specialty journal. We target your ad to the physician you want. To schedule your ad call our "Classified Advertising" office: National (800) 237-9851; Local (813) 443-7666.

**KENNEWICK, WASHINGTON** – Eight (8) BC family physicians in this growing riverside community, bi-county area population 155,000+. Seven (7) BC/BE physicians to establish private practice as new group, partnerships, for solo practice, or join existing groups. One (1) urgent care center hospital owned, independent contractor status, no obstetrics. Hospital district sponsor will negotiate with individual physicians. Obstetrics is not required in private practice, family services are needed for pediatrics through elder age groups. Growing population has resulted in critical need for physicians. For video and information packet, contact: Lori Morey, VP Physician Recruitment, Kennewick General Hospital, P.O. Box 6128/NPM, Kennewick, WA 99336. FAX CV's: (509) 586-5898. Or call: (509) 586-5874.

**THINK ABOUT IT!** Arizona needs primary care physicians in several underserved areas. From northern plateaus to southern plains, both urban and rural – solo to multi-specialty. Great family lifestyle, full benefits, excellent salaries. Write: Bill De Long, Catalina Professional Recruiters, P.O. Box 12650, Tucson, AZ 85732. Or call: (800) 658-9166.

## Professional Opportunities

### Family Practice

Harvard Community Health Plan, New England's largest and most experienced HMO, has openings for BC/BE family physicians in health centers located in southeastern Massachusetts and Rhode Island. Competitive compensation and benefits packages, combined with reasonable call schedules and affiliations with prestigious community hospitals make these opportunities especially appealing. Teaching affiliations with Brown University are also available.

To apply, or for more information, please send a copy of your CV to: Paul Solomon, M.D., Director, Physician Recruitment and Career Development, Harvard Community Health Plan, 10 Brookline Place West, Brookline, MA 02146. Or call (800) 222-4606; or (617) 731-8275 within Massachusetts.

An equal opportunity/  
affirmative action employer.



Harvard Community  
Health Plan

**PHYSICIANS** – Fort Sill, OK, Tacoma, WA and more! Any U.S. license! Military bases nationwide! National Medical Staffing; (800) 331-8777.

**NORTH CAROLINA** – Kaiser Permanente seeks BE/BC family physicians for its Raleigh and Charlotte Medical offices. We are a physician owned and managed prepaid multi-specialty group practice. Excellent salary/benefits including liability insurance, retirement and shareholder opportunity. Contact: Jennie Judd, The Southeast Permanente Medical Group, Department AD072, 3120 Highwoods Boulevard, Raleigh, NC 27604. (800) 277-2764. AA/EEO.

**FAMILY PRACTITIONERS** – BC/BE to join thirty-physician multi-specialty group in beautiful North Dakota. Excellent clinic and hospital facilities. Highly competitive salary and benefit package. Excellent outdoor activities in four-season climate. Superior schools. Safe place to raise a family and enjoy great living. Contact: Shelly Dorgan, Medical Arts Clinic, P.C., (800) 598-1205 or Medical Arts Clinic, P.C., P.O. Box 1489, Minot, ND 58702-1489.

**FAMILY PRACTICE – ILLINOIS.** Salaried position with incentives affiliated with Saint Anthony Medical Center, Rockford, Illinois. Share office and call with two physicians who occupy a modern building in an attractive suburban area. This is an opportunity to practice quality medicine with minimal office management and paperwork. Congenial office atmosphere. Rockford, with population base of 250,000, offers good schools and recreation; one hour from Chicago. Contact: Dawn Hamman, Saint Francis, Inc., 4541 North Prospect, Suite 400, Peoria, IL 61614. Telephone: (800) 438-3740; FAX (309) 685-1997.

**FAMILY PRACTICE – ILLINOIS.** Join two family practice physicians in a progressive, modern practice affiliated with Saint Francis Medical Center, Peoria, Illinois. Older physician wishes to retire and turn busy, established patient base over to a well-trained physician with excellent interpersonal skills. The physicians participate in a call group with other family practitioners. The office is located in a recently completed building on the medical center campus, with laboratory and radiology on site. Saint Francis Medical Center, 650 beds, has a strong commitment to quality primary care. A teaching appointment at the University of Illinois College of Medicine at Peoria is an option; there are 150 medical students and 10 residency programs, including family practice. Peoria, with population base of 350,000, offers a quality, family-oriented lifestyle. Contact: Dawn Hamman, Saint Francis, Inc., 4541 North Prospect, Suite 400, Peoria, IL 61614. Telephone: (800) 438-3740; FAX (309) 685-1997.

## Southern California

Our Family Practice Department is the largest medical department of CIGNA Healthplans of California with over 90 physicians working at Health Care Centers in Los Angeles, Orange, San Bernardino, and soon Riverside Counties.

The Family Practice physicians work as a team, each having their own panel of patients. The department is part of an extensive multispecialty group with physicians in over 30 specialties on staff.

As a national healthcare leader, CIGNA Healthplans is well positioned to meet the future challenges facing medicine. We offer competitive salaries and comprehensive benefits in an exciting and dynamic practice environment. Call us at (800) 468-9013 or send your CV to:

**Director, Physician Recruitment  
505 N. Brand Blvd., Suite 400-120  
Glendale, CA 91203**

CIGNA Healthplan  
**Team with results.** <sup>SM</sup>

An Equal Opportunity Employer

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## Locum Tenens

**HKA LOCUM TENENS** is looking for quality physicians to do Locum Tenens. We have opportunities across the United States. We furnish Occurrence Malpractice Insurance (no tail necessary). Please call **HKA LOCUM TENENS (800) 226-6347, Extension 9301 or (404) 303-5717.**

## Faculty Positions

**GEORGIA – ATLANTA:** A new residency program at Georgia Baptist Medical Center in downtown Atlanta, Georgia seeks a full-time board-certified physician to fill their last available faculty position. An OB fellowship or current C-section experience is required. Previous private practice experience is desired. Responsibilities would include curriculum development (especially in obstetrics), resident teaching and evaluation, and direct patient care. Program is based in a full-service metropolitan hospital which is academically affiliated with The Medical College of Georgia. Please send a CV to: Frank R. Don Diego, MD, 1000 Corporate Center Drive, Suite 200, Morrow, GA 30260. Telephone inquiries: (404) 968-6464.

**ASSISTANT DIRECTOR:** Family Practice Residency – Established, community-based, university-affiliated, unopposed 6-6-6 residency enjoys strong hospital and medical community support. We seek a residency-trained, board-certified physician. Prior practice experience, including obstetrics, preferred. Position includes teaching and patient care. Administrative responsibilities commensurate with experience. Competitive salary and benefits. Send CV to: John Sutherland, MD, Waterloo FP Residency Program, 441 East San Marnan, Waterloo, IA 50702. (319) 234-4419.

**GENERAL FACULTY –** Department of Family Practice, University of Iowa College of Medicine: The University of Iowa Department of Family Practice offers full-time faculty positions for residency-trained, ABFP-certified family physicians. Obstetric skills and previous teaching experience highly desirable. Additional faculty needed to address new primary care initiatives. As a part of a full academic department, responsibilities include teaching, research and patient care. Well established 24-resident program is university-administered, community-based, and has admissions at community and university hospitals. A new model office facility is being planned. Well-established department with special strengths in its clinical and behavioral science faculty. As a "Big Ten" university community, Iowa City is a great place to live. Appointment and salary commensurate with qualifications and experience. The University of Iowa is an equal opportunity/affirmative action employer. Women and minorities are encouraged to apply. Submit a letter of interest and CV to: Charles E. Driscoll, MD, Professor and Head, 2149 Steindler Building, Iowa City, IA 52242. (319) 335-8454.

## Directors Wanted

**ASSOCIATE DIRECTOR:** The Department of Family Medicine at Oregon Health Sciences University (OHSU) seeks a residency-trained, board-certified family physician to be the associate program director for a new community-based residency program in Klamath Falls, Oregon. The program will be directed jointly by OHSU and the Cascades East AHEC. The residency is scheduled to start in July 1994 but the position offered will start in July 1993. Obstetrics is required and experience in rural health care delivery is desirable. The program will train residents who can assume responsibility for independent practice in small rural communities. Respond with letters and CV to: James Calvert, MD, Program Director, Cascades East AHEC, 2625 Crosby Avenue, Klamath Falls, OR 97603. Telephone: (503) 882-5315.

**PLEASE NOTE –** Address replies to box number ads as follows: Box number ~~3381~~ <sup>3381</sup> c/o AFM, P.O. Box 1510, Clearwater, FL 34617.

# Health Center Director

Harvard Community Health Plan of New England, an affiliate of the region's largest and most experienced HMO, is seeking a Board Certified family physician to act as Health Center Director for the Plan's Plainville, Massachusetts center. This full-service, staff model site is growing rapidly and currently serves nearly 15,000 members in a family practice setting supported by on-site specialty care. The qualified candidate will continue to build the infrastructure of the practice as the center expands; manage the overall clinical operations of the center and interface with administrative departments as the senior clinical manager; provide strong leadership to the Family Practice service throughout the plan; and establish and support contractual relationships with hospitals and providers in the community.

Candidates must be board certified with five years of clinical experience, the majority of which was in a family practice setting. Preferably should have at least three years of management experience related to clinical operations and/or practice or service management. Must also possess superior interpersonal, communication and leadership skills and should have preferably managed in a total quality management environment. Should have near term management growth potential within the corporation. Salary is commensurate with experience and we offer a competitive benefits package.

**Interested, qualified candidates please send your curriculum vitae to: Paul Solomon, M.D., Director, Physician Recruitment and Career Development, Harvard Community Health Plan, 10 Brookline Place West, Brookline, MA 02146, or call (617) 731-8275 within MA, or 1-800-222-4606 outside MA. An EEO/AA Employer.**



**Harvard Community Health Plan** of New England

## Directors Wanted

**ASSOCIATE DIRECTOR,** Family Practice Residency – The Grand Rapids Family Practice Residency, a prestigious innovative program with a 20-year history, seeks experienced teacher and manager for associate director. Join a winning team of 28 residents and a thriving faculty practice of 27 with six practice sites. Opportunity to teach, practice, manage and grow! Please send CV to: Susan L. Radecky, MD, Director, Grand Rapids Family Practice Residency, 200 Jefferson, SE, Grand Rapids, MI 49503. Or contact: Susan L. Radecky, MD, at (616) 774-6741.

## Practices Available

**FAMILY PRACTICE** in community near Houston. Enjoy small town atmosphere near city amenities. Well established with offices adjacent to hospital. Transition available. For information package contact: Business & Professional Associates at: (713) 782-8888. TMH-1422.

**HOUSTON –** Family practice with small surgery component. Located in a professional office building. Doctor deceased. Staff remaining. Realistically priced. Contact: Business & Professional Associates, (713) 782-8888. TMH-1469.

# REACH 88,663 FAMILY PRACTITIONERS

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